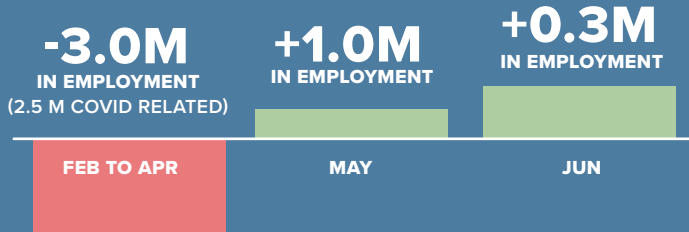


# AFFINITY SUMMER 2020 INSIGHTS

“The adoption of remote hiring and onboarding has been truly transformative, it shows the tenacity we have as people to want to adapt and succeed”

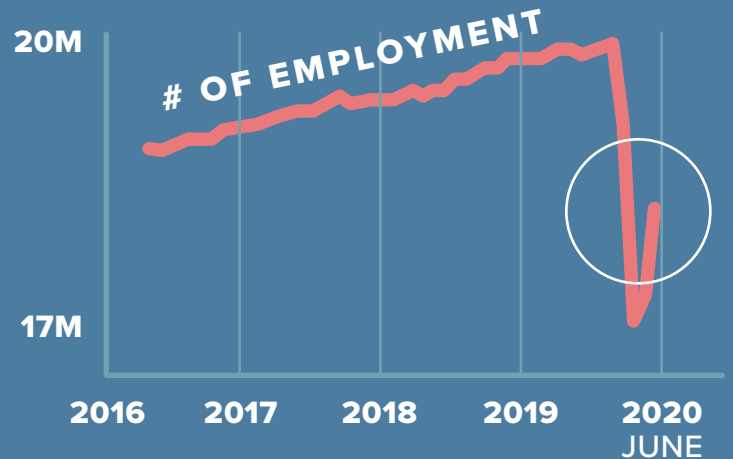
Dan Queiros  
Partner, Affinity Group

## 01 Employment continues to rebound



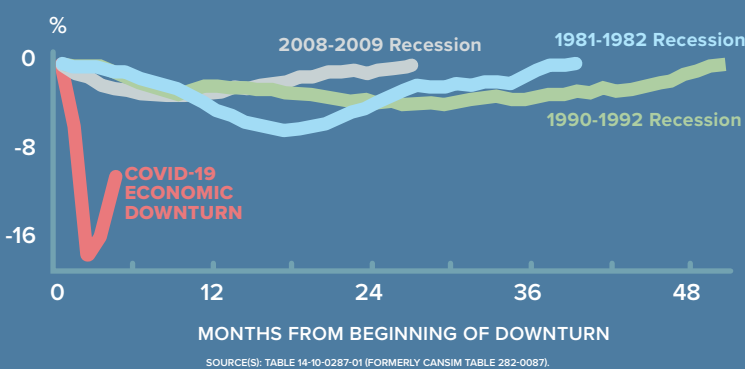
**FORECAST** (by Reuters poll) Economy to rebound 30% in the current July-September quarter

## 02 Employment gains continue in June

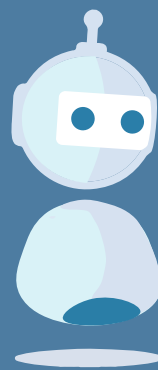


## 03 Employment percentage has a V-shape rebound

Chart: notable downturns from 1980 to 2020, Canada



## 04 60% of tech companies have pivoted their business



60% of tech companies have pivoted their business as a consequence of COVID, many to provide pro bono services and support to others, some to launch new products and services on their platform.

By the end of next year, there's estimated to be nearly a quarter million unfilled tech positions in Canada.

## 05 Outsourcing is now an option for every step of every value chain.

### 77% of Founders & CEOs

Say they don't have the talent and capabilities they need to achieve their goals. Incumbent CEOs also say the same thing in similar percentages.

(Survey by Founder's Forum)

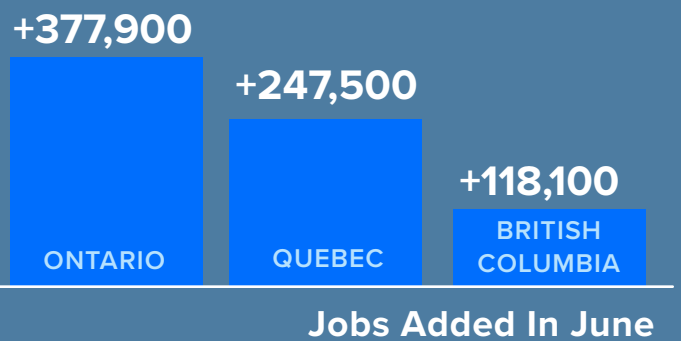
For companies on the journey to scale insurgency, the solution to this problem is becoming increasingly clear: The time is now to deploy a new deal for talent - **Outsourced service provider**

## 06 Industries most impacted by COVID-19:

- Transportation
- Mining
- Leisure & hospitality
- Travel



## 07 Recovering the 1.8 million net jobs lost will be a long path in Canada.



## 08 IT was named Canada's fastest growing industry yet again.



Cities like Toronto, Montreal and Vancouver are now well-established as leaders in a variety of tech disciplines including AI, clean tech and cloud computing.

## 10 47% of Canadian employees work remotely

According to research from Gartner, nearly **74%** of CFOs expect to transition a number of previously on-premise employees to remote work setups permanently in the aftermath of Covid-19.

Companies are adopting the latest technology, with the use of **collaboration platforms** up an estimated **30%**.



## 09 Skilled IT professionals are still in intense demand.

### Top IT Jobs

1. DEVELOPER / PROGRAMMER
2. IT PROJECT MANAGER
3. QUALITY ASSURANCE ANALYST
4. DATA ANALYST
5. IT BUSINESS ANALYST
6. SENIOR SOFTWARE ENGINEER
7. NETWORK ADMINISTRATOR
8. TECHNICAL SUPPORT SPECIALIST

### Top IT Skill Set

1. JAVA
2. LINUX
3. JAVASCRIPT
4. SQL
5. PYTHON
6. C# / .NET
7. C / C++
8. AGILE